# How much vitamin E do you need to take in on a daily basis?

# How does insufficient vitamin E affect you?

# The Problem

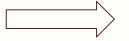
Do you really know how food affects your health and wellbeing?

# sesamo



# How it works

Once: User inputs personal information, Daily: food intake, health symptoms



Algorithm: breaks recipes down to micro & macro nutrients, determines ideal nutrient composition





Recommends foods in the form of recipes

# **Purpose**

### **Ensure**

adequate nutrient intake Assist in incorporating healthy eating into your life

Make healthy eating accessible

### Barbara is...



healthy weight

vegetarian

lactose intolerance

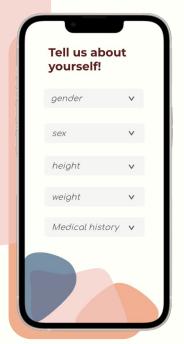
dislikes store-bought bread

fatigue

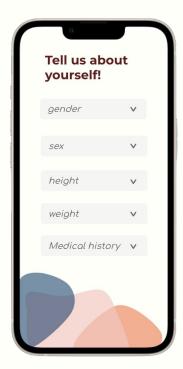
loss of appetite

irritability

- sesamo detects possible lack of Vitamin B1
- sesamo suggestsalternate foodscontaining VitaminB1
- sesamo educates
  her on nutrition



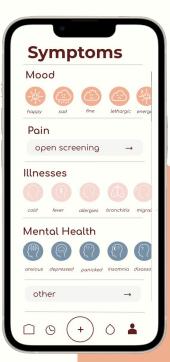
### The UI

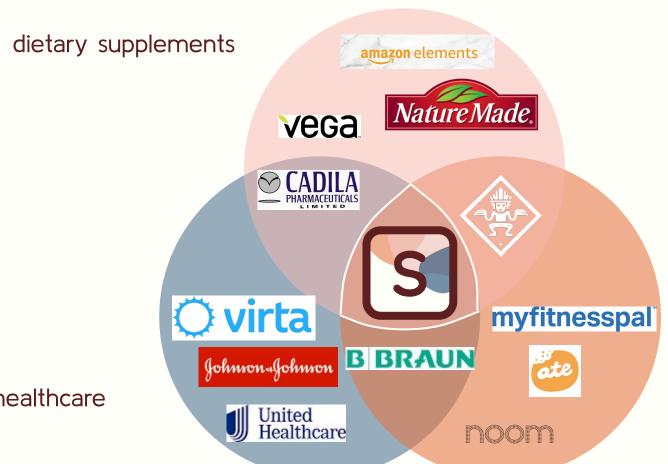












nutrition & fitness

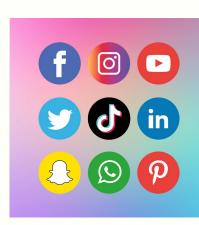
healthcare

# It's better because ...

Feature	S	noom	义	ote	<b>3</b>
No Calorie Counter	<b>✓</b>	×	×	<b>✓</b>	(✓)
Goal: Long-Term Health	1	<b>✓</b>	×	×	×
Symptom Analysis	1	×	×	×	✓
Food Recommendation	1	<b>√</b>	✓	×	×
Science based	1	<b>✓</b>	×	×	<b>✓</b>

# First Customers

- Providing app for free to beta-testers
- Having testers promote app on social media
- Reaching people who are actually interested in nutrition and value their health





# Investment to launch

Data

Development

Testing

\$2 million

# Financing:

1 week trial

Monthly: 8\$

Yearly: 90\$

subscription

# sesamo

Eat Well, Feel Well

# It's better because ...

- Personalized
- No restriction
  - → No calorie counter
  - → Not promoting weight loss
  - → Improves perception of and relationship with food
  - → Focused on user's overall health and wellbeing
- Makes healthy eating accessible

# **Financing**

- □ Subscription: \$8/month (~\$90/year)
  - No free version (1 week trial)
- Development Time (Estimate)
  - → Coding the basic Al & Interface: ~6-12 months
  - → Training independent algorithm: ~2 years
- Technical/medical professional salary (multiple, annually)
  - → Nutrition advisor: ~\$45k
  - → Software engineer: ~\$125k
- ☐ Training data: up to \$135k
  - → Preexistent Symptom Analysis API ~\$12k (annual)
- ☐ Investment to launch framework app in one year: ~\$1 million
- ☐ Investment to launch full app in two years: ~\$2 million

### WHAT IT DOES NOT DO

### WHAT IT DOES INSTEAD

Restrict food/consumption	→ <b>Recommends</b> foods and quantity estimates that should be eaten
Diagnose a person with a nutrient deficiency	<ul> <li>→ Prevent intake-based deficiencies         from developing</li> <li>→ Early discovery of insufficient         nutrient intake→ recommend seeing         a doctor if you have severe         symptoms</li> </ul>
Force users to adhere to recommendations	→ Regular use is helpful for algorithm but completely up to user
Diagnose users with serious vitamin deficiencies	→ Early discovery and <b>prevention</b> is the idea

# Logging Foods

Cooking recipes recommended on the app → press "Cooked it"

select the restaurant you went to and the food you ate

scan recipes you cooked from cookbooks

Enter rough estimates

(as an exception) not log at all → not a huge problem

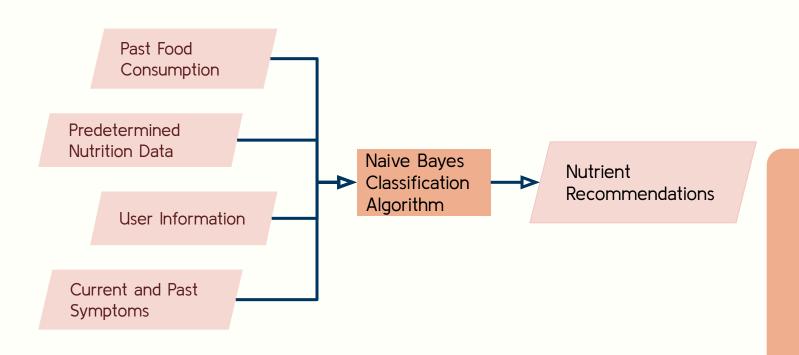
# **Logging Symptoms**

□ 5 min questionnaire when you wake up

■ "Log" button → log any symptoms that come up during the day



# **How it works**



# **How it works**

